



## Seeking Active, Outdoor Individual with Love for Pets!

Do you enjoy a challenge? Would you like to be part of a progressive company? Then this position could be a fit for you.

We are a growing, fast paced manufacturer and distributor of pet and sport equipment. We are seeking an experienced **Inside Sales Representative** for our Pet Division who has a strong desire to learn and grow with our company.

Reporting directly to the General Manager of Sales & Marketing this position is responsible for fostering and maintaining accounts within the BC Territory and promoting the organization and its products.

The ideal candidate will possess a degree or technical diploma, preferably in sales and marketing, business administration or a related discipline as well as five to eight years experience in a similar field.

RC Products is a company committed to a culture of teamwork and growth together. Our ideal candidate will have a clear understanding of the challenges and opportunities that a small to medium sized business can face. Our final decision will be based on cultural fit first and skills and qualifications second.

The successful candidate will have excellent organizational and communication skills; will be able to travel extensively, have a high energy level and be a fully committed team player.

If this sounds like you please forward your resume to:

**RC Products Ltd.**

jobs@rcpower.com

#104-310 East Kent Ave. S

Vancouver, BC V5X 4N6

[www.rcpets.com](http://www.rcpets.com)

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If you are interested in this job please apply. Or, if you know of someone else who might be interested, please send this job to a friend.

#### RESPONSIBILITIES

- Plans, organizes and manages the organization's participation in trade shows
- Manages the search for new markets and ensures sales targets are met or exceeded
- Ensure that all accounts within your assigned territory are visited on a regular basis
- Service and maintain accounts in your territory, including merchandising in store product, positioning of appropriate POP and providing product knowledge to in-store staff
- Strive to meet and exceed monthly and yearly goals as set by the General Manager of Sales & Marketing

#### QUALIFICATIONS & SKILLS

- Diploma or university degree in sales and marketing or other related discipline an asset
- Considerable consumer product sales experience
- Ability to travel within a designated territory and a valid driver's license with a good driving record
- Strong leadership, communication and interpersonal skills