



Seeking Active Outgoing Individuals with a Love for Pets!

Do you enjoy a challenge? Would you like to be part of a progressive company? Then this position could be a fit for you!

We are a growing, fast paced manufacturer and distributor of pet and sport equipment. We are seeking experienced **Independent Sales Representatives** to represent our Pet Division who would be responsible for fostering and maintaining accounts throughout various territories within the USA.

The ideal candidates will possess a good understanding of the pet industry and have significant experience in sales and marketing. An ideal agency will represent other pet specific products with no directly competing products. An established customer base of specialty pet stores would be preferred.

RC Products is a company committed to a culture of teamwork and growth together. Our ideal candidate will have a clear understanding of the challenges and opportunities that a small to medium sized business can face.

The successful candidates will have excellent organizational and communication skills; will be able to travel extensively throughout their territory, have a high energy level and be fully committed team players.

If this sounds like you please forward your resume to:

jobs@rcpower.com

#104-310 East Kent Ave. S
Vancouver, BC V5X 4N6

www.rcpets.com

www.rcpower.com

RESPONSIBILITIES

- Service and maintain accounts in your territory, including merchandising in store product and providing product knowledge to in-store staff
- Manages the search for new opportunities within their territory and ensures sales targets are met or exceeded
- Ensures that all accounts within your assigned territory are visited on a regular basis
- Attend regional and national trade shows
- Strive to meet and exceed monthly and yearly goals as set by the Manager of Sales & Marketing

QUALIFICATIONS & SKILLS

- Diploma or university degree in sales and marketing or other related discipline an asset
- Considerable consumer product sales experience
- Ability to travel within a designated territory and a valid driver's license
- Strong leadership, communication and interpersonal skills
- Ability to work independently a must

If you are interested in this job please apply. Or, if you know of someone else who might be interested, please send this job to a friend.